Wilmar Lopez

Toronto, ON, Canada | linkedin.com/in/wilmar000| **+1** 647-619-0444 | **wilmar321@gmail.com**

Value proposition improvement through IT architecture optimization, cloud services & blockchain services.

# HIGHLIGHT OF QUALIFICATIONS

• Account executive and Service Delivery Manager with project management, sales and presales experience.

• Enterprise Architect experience with Solution Architect knowledge & skills.

• Presales Architect for AWS & Solution Architect for Blockchain services with skills as a developer.

# TECHNICAL SKILLS

**Programming:** Solidity, Hyperledger, JavaScript, React, NodeJS, Mocha, IPFS.

**IT frameworks:** Systems Development Life Cycle (SDLC), Scrum, ITIL, COBIT, Six Sigma, OPM3.

**Blockchain & Cloud:** AWS, GCP, Docker, Jenkins, Metamask, Remix-Ethereum, Truffle, Ganache.

# EDUCATION

Blockchain Development / Postgraduate ProgramApril 2020

George Brown | Toronto, Ontario, Canada

* Blockchain analysis & architecture.
* Full Stack Developer
* Smart Contracts Developer

Information Technologies & Business Management / Master DegreeJuly 2009

Autonomous Technological Institute of Mexico, ITAM | Mexico City, Mexico

* IT & Business management
* Enterprise Architecture
* Data Bases, Network Administration, Programming (Java)

# CERTIFICATES

**TOGAF 9 Certified - Certificate 71528** March 2013

The Open Group | International credential

**TOGAF 9 Foundation - Certificate 71919** March 2013

The Open Group | International credential

**PMP Certified - Certificate 1336524** July 2014

Project Management Institute | International credential

**Agile / Scrum Master** July 2017

Internal Training in Citigroup and Everis

**AWS Technical Essentials & AWS Cloud Practitioner Essentials** October 2018

AWS Academy Cloud in partnership with T-systems| International credential

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# PROFESSIONAL EXPERIENCE

Senior Account ExecutiveAugust 2017 –December 2018

T-Systems | Mexico City, Mexico

* Align the project portfolio with the strategy roadmap of the company.
* Increase sales in 3 MM USD for SAP landscapes and Cloud Instances in AWS.
* Define Architectures to optimize applications and infrastructure on premise.
* Design the migration strategy to AWS Cloud Services according to client objectives.

**Partner - Cloud Enterprise Architect** February2017 -Current

VAL4IT | Mexico City, Mexico

* Sales and Presales.
* Design Enterprise Architectures, IT Strategy, Cloud Migration Strategy.

**Sr. Manager** July 2013 -December 2016

Everis | Mexico City, Mexico

* Defining architecture models for the layers of strategy, processes, applications, and data.
* Defining functional requirements for SAP Banking module implementation, FI-CO, and CRM.
* Design front end of a portal with a new user experience for the Digital Banking.
* Improve business architecture for Private Banking.

**Business Process Senior Manager** August 2011 -March 2013

Citigroup - Banamex | Mexico City, Mexico

* Drive a digital transformation roadmap with best practices for corporate banking.
* Deliver the full cycle of project management accountabilities.
* Plan, design, develop, and deliver major IT projects in business areas
* Design the process & information architecture for credit in Corporate Banking. Using ADM / TOGAF,
* Act as a single point of contact between Business Banking and IT, using. AGILE, PMBOOK, OPM3

**IT Strategy Senior Consultant** January 2010 -July 2011

Deloitte | Mexico City, Mexico

* Work closely with CIOs and C-Suite executives to solve some challenging strategic, technology-based business issues. Whether it be an IT Strategic plan or an IT Cost Reduction study; a Digital Strategy roadmap; an ERP replacement architecture or providing the board with IT visibility.
* Identifying solutions to meet current and future demands, as well as the expressed and unexpressed needs of the function they support.
* Identify potential process improvement opportunities and ensure process sustainability prior additional technology investment. Ability to lead project execution as requested.